

### NISHEN RADIA NOMINATED AS “SERVICE PROVIDER OF THE YEAR” AT THE 2020 BEAUTY AWARDS

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#### THE LATEST

Radia has served as principal financial advisor on numerous high-stakes transactions in the consumer, personal care, and fashion/beauty sectors. Led by Nishen, FocalPoint has executed a wide variety of transactions for middle-market fashion and beauty companies, notably an investment from Lion Capital for HATCH-BEAUTY, multiple transactions for Physicians Formula including a divestiture, growth capital, and refinancings, a recapitalization by Five Crowns Capital for the Cosmetic Design Group, and advising Kate Somerville on its acquisition by Unilever.

#### BACKGROUND

Radia is Co-founder and Managing Partner of FocalPoint Partners, a leading investment bank head-quartered in Los Angeles with branch offices in Chicago, New York, and Shanghai. Nishen has approximately 24 years of investment banking experience advising middle-market companies and private equity clients on M&A, debt and equity financings, and restructurings. Prior to founding FocalPoint, he worked worked in investment banking at Merrill Lynch, SocGen, and Baring Bros. in London, New York, and Hong Kong.

#### WORTH NOTING

Radia formerly chaired one of the nation's largest nonprofit lenders. He holds a Master of Business Administration with distinction from the UCLA Anderson School of Management and a Bachelor of Science in economics from the University of Bristol, England.