

Financial Sponsors
Group Insights

Q2 2020

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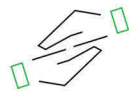
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Working with Private Equity Groups
During COVID-19 Disruption

FocalPoint has a unique approach to supporting our Private Equity clients during the COVID-19 pandemic. We leverage our multi-disciplinary skill sets as well as deep sector expertise and stand ready to support you in whatever way possible.

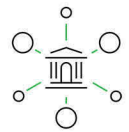
We can assist you with identifying and structuring both platform and add-on acquisitions, providing capital markets insights in fast evolving markets, developing industry driven opportunistic strategies and offering liability management services to manage balance sheet challenges proactively.

We look forward to engaging with you and to assisting you in creating value for your Limited Partners during these difficult times.



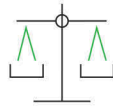
Mergers & Acquisitions

- Eight Dedicated Industry Verticals
- Sellside Advisory
- Targeted Buyside Advisory
- Consistent Deal Flow (platforms + add ons)



Debt Capital Markets

- Refinancings & Recapitalizations
- Acquisition Financing
- Bridge Loans
- Turnaround Loans
- Asset Based Loans



Liability Management

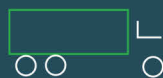
- Debtors and Lenders
- Strategic Options Assessments
- Out-of-court Restructurings
- §363 Asset Sales
- UCC Article 9 Sales
- Divestiture of Non-Core Assets

FocalPoint Dedicated Industry Coverage Groups

Aerospace & Defense



Business Services



Consumer



Energy



Financial Services



Healthcare

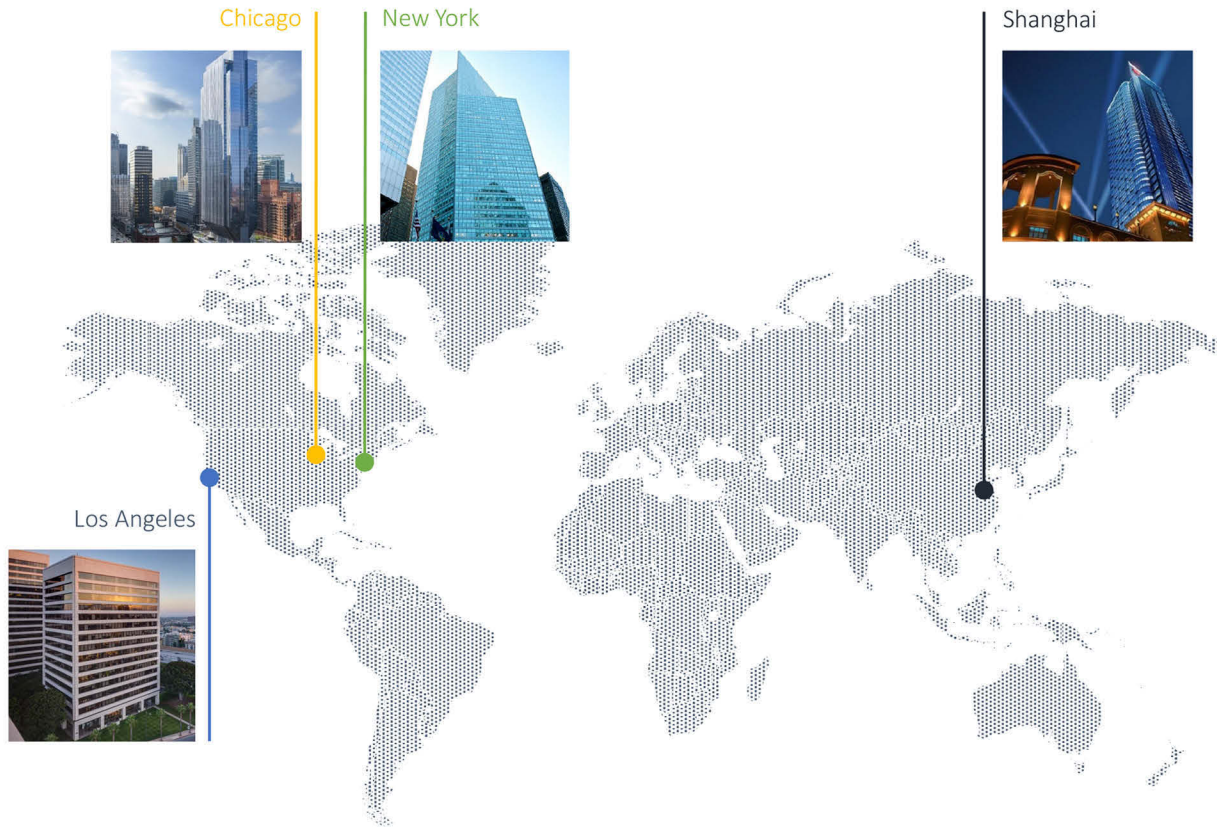


Industrials



Technology / Media





Representative Sponsor Coverage Transactions

 <p>a portfolio company of  has been acquired by </p>	 <p>a portfolio company of  has been recapitalized by </p>	 <p>Heartland Automotive Services, Inc. a portfolio company of  has been acquired by </p>	 <p>a portfolio company of  has been acquired by </p>	 <p>has been acquired by  financing provided by </p>
 <p>a portfolio company of  has been recapitalized by </p>	 <p>a portfolio company of  has been recapitalized by </p>	 <p>a portfolio company of  has been acquired by </p>	 <p>has been acquired by  a portfolio company of </p>	 <p>a portfolio company of  has been recapitalized by </p>

Mergers & Acquisitions | Capital Markets | Special Situations
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